



# WE'RE HIRING !!!

## TECHNICAL SALES ENGINEER

- ❖ Promote products and services to clients and negotiate contracts with a win-win situation.
- ❖ Making data-informed decisions to drive performance and resource allocation.
- ❖ Developing and maintaining relationships with key clients.
- ❖ Identifying emerging markets to find new sales opportunities.
- ❖ Experiences in handling project, especially in the firefighting field, electrical wiring field or guardrail fence installation.
- ❖ Knowledge of installing and repairing electrical wiring, systems, fixtures in buildings as well as guardrail fences.
- ❖ Experiences in handling conduits and pipes to building / house electrical wires / cables and guardrail fence.

## WE ARE LOOKING FOR

- ❖ Candidates must possess minimum Diploma / Bachelor's Degree in Civil Engineering or equivalent.
- ❖ Strong communication skills, including the ability to explain clearly, listen to the feedback of clients.
- ❖ Able to work independently, self-motivated, good inter-personal skills and desire to deliver results.
- ❖ Preferable Mandarin-speaking candidates as the role require candidates to deal with Mandarin-speaking customer.
- ❖ **Internship/Fresh graduates are encouraged to apply.**
- ❖ **Location : Southern Pipe Industry (M) Sdn Bhd, Butterworth, Penang.**

Interested candidates can share their resume at  
[vinosha.ramachandran@southsteel.com](mailto:vinosha.ramachandran@southsteel.com)